



BECAUSE THIS MARKET DEMANDS YOUR VERY BEST™

## ***Solidifying the Six Foundational Corners of Your Business***

### **Here is what we cover:**

- The Six Foundational Corners
  - Business Plan
  - Time Management
  - Prospect Plan
  - Database Lead Management
  - Sales Process
  - Production Tracking
- The Missing Corners in Your Business
  - 6 Foundation Checklist
  - Why You Need to Install Them Now
- The Best Way to Install the Corners
  - Create an Implementation Plan
  - Get the Right Help
  - Commit to Yourself
  - Mid-Year End Review
  - Peak Performance
- 90 Minute Course

This is for Anyone Wanting to Improve or Grow!  
In order for a house to be built right, a solid foundation must be laid. Your business is no different. Make sure all foundational corners are solidly laid and identify where you need to improve.

**Date:**  
**Time:**  
**Location:**  
**Date:**



### **Your Instructor: Rich Rudnick, Sales Coach & Consultant**

Rich, the mastermind behind The Smart Sales Solution™ process, has a stellar track record of motivating others to achieving their highest potentials. Over 28 years, his experience ranges from his own highly successful sales career, to building sales teams and systems from the ground up for a variety of organizations. For Rich, the real bottom line is about people; he loves to impact lives and make a difference, one person at a time.

***To  
Register...***

**Call Smart Sales Solutions™**

**541-382-0334**

**[www.smartsalesolutions.net](http://www.smartsalesolutions.net)**

**Please provide credit card number for all class reservations.**